

R. LYNN HANNAN

School of Accountancy
J. Mack Robinson College of Business
Georgia State University
P.O. Box 4050
Atlanta, GA 30302-4050

ACADEMIC EMPLOYMENT

Robinson College of Business, Georgia State University
2006-present Associate Professor
2000-2006 Assistant Professor

EDUCATION

Doctor of Philosophy in Business Administration, 2000
University of Pittsburgh; Major: Accounting; Minor: Experimental Economics

Bachelor of Arts, 1991
University of Pittsburgh; Major: English Literature

Bachelor of Science in Business Administration, 1981
Duquesne University; Major: Accounting
Magna cum laude

RESEARCH INTERESTS

Application of economic and behavioral theories to management control issues, such as motivation, performance evaluation and reward systems

Ethics in managerial reporting

PUBLICATIONS

Hannan, R. L., R. Krishnan, and A. Newman. 2008. "The Effects of Disseminating Relative Performance Feedback in Tournament and Individual Performance Compensation Systems" The Accounting Review 83(4):893-913.

Hannan, R. L., F. W. Rankin and K. L. Towry. 2006 "The Effect of Information Systems on Honesty in Managerial Reporting: A Behavioral Perspective." Contemporary Accounting Research 23(4): 885-918.

Hannan, R. L. 2005. "The Combined Effect of Wages and Firm Profit on Employee Effort," The Accounting Review. 80(1):167-189.

Hannan, R. L., V. B. Hoffman, and D. V. Moser. 2005. "Bonus versus Penalty: Does Contract Frame Affect Employee Effort?" Experimental Business Research vol. 2, A. Rapoport and R. Zwick (eds.), Springer.

Hannan, R. L., J. H. Kagel and D. V. Moser. 2002. "Partial Gift Exchange in Experimental Labor Markets: Impact of Subject Population Differences, Productivity Differences and Effort Requests on Behavior" Journal of Labor Economics. 20(4): 923-951.

Evans, J. H. III, R. L. Hannan, R. Krishnan, and D. V. Moser, 2001. "Honesty in Managerial Reporting," The Accounting Review, 76(4): 537-559.

WORKING PAPERS

Hannan, R. L., F. W. Rankin, and K. L. Towry. "Flattening the Organization: The Effect of Organizational Reporting Structure on Budgeting Effectiveness."

Coats, J. C., R. L. Hannan, F. W. Rankin, and K. L. Towry. "Behavior in Ultimatum Games with Multiple Proposers."

Church, B. K., R. L. Hannan, and J. X. Kuang. "Information Acquisition and Honesty in Managerial Reporting."

Hannan, R. L., K. L. Towry, and Y. Zhang "The Effect of Mutual Monitoring on Effort in Tournament Contracts."

AWARDS AND FELLOWSHIPS

2006 American Accounting Association Notable Contribution to Accounting Literature Award
2005 Notable Contribution to Management Accounting Research Award
2005 American Accounting Association Doctoral Consortium Resident Faculty
2003 McLaughlin Prize for Research in Accounting Ethics
2001 Frank Batten Young Scholar
1999 McLaughlin Prize for Research in Accounting Ethics
1999 University of Pittsburgh Provost's Fellowship
1998 American Accounting Association Doctoral Consortium Fellow
1997 Deloitte & Touche Foundation Fellowship
1996, 1995, 1994 American Institute of CPAs Fellowship

INVITED RESEARCH WORKSHOP PRESENTATIONS

University of Arizona, 2007
Arizona State University, 2004
University of Arkansas, 1999
University of Cincinnati, 2003
University of Florida, 1999
Georgia State University, 1999
Georgia Tech, 2007
University of Iowa, 1999, 2005
University of Kentucky, 2006
Maastricht University, 2008
Michigan State University, 2006
University of Notre Dame, 2005
University of Southern California, 2005
Northeastern University, 1999
The Ohio State University, 2004
University of Oklahoma, 1999, 2004
University of South Carolina, 2004
Washington University in St. Louis, 1999
University of Washington, 2006
College of William and Mary, 2001, 2005
University of Wisconsin, 2008

OTHER INVITED PRESENTATIONS

"Frontiers in Experimental Accounting Research" AAA Management Accounting Section Doctoral Colloquium, 2009.

"Accounting PhD - Challenges and Opportunities" Georgia Society of CPAs, 2008.

"Doctoral Programs in Accounting" Georgia State University Chapter of Beta Alpha Psi, 2008

“Strategies for Successfully Completing Your Doctoral Program” presentation and panel discussion at the AAA Doctoral Consortium, 2005

TEACHING EXPERIENCE

Doctoral Level

Seminar in Critical Thinking Analysis
Seminar in Management Accounting Research
Readings in Management Accounting

Masters Level

Cost Analysis
Management Control Systems
Taxes and Management Decisions (University of Pittsburgh)

Undergraduate Level

Cost and Managerial Accounting

Doctoral Student Advisement

Andrew Newman, Georgia State University, dissertation committee chair,
placement: University of Pittsburgh, 2009

Xi (Jason) Kuang, University of Pittsburgh, dissertation committee member,
placement: Georgia Tech, 2005

Marcus Caylor, Georgia State University, dissertation committee member;
placement: University of South Carolina, 2006

TEACHING AWARDS

Beta Alpha Psi Outstanding Accounting Professor, 2003

Accounting Interest Group’s Outstanding Teacher Award, 1999 (University of Pittsburgh)

SERVICE ACTIVITIES

Referee Activities:

The Accounting Review, Editorial Board, 2005 - present
Contemporary Accounting Research, ad hoc reviewer
Review of Accounting Studies, ad hoc reviewer
Journal of Management Accounting Research, ad hoc reviewer
Behavioral Research in Accounting, Editorial Board 2008 - present
Regularly review for AAA Annual Research Conferences, Management Accounting Research Conferences, Accounting Behavior and Organizations Research Conferences

Professional Committees:

AAA Management Accounting Section, 2008 Best Dissertation Award Committee Chair (to be awarded in 2009)
AAA Notable Contribution to Accounting Literature Screening Committee, 2007
AAA Management Accounting Section, Officers Selection Committee, 2007
AAA Management Accounting Section Doctoral Consortium Committee, member 2005, co-chair 2006, 2007
McLaughlin Prize for Research in Accounting Ethics Selection Committee, 2004-present
AAA Management Accounting Section Executive Committee, 2003, 2005-present
AAA Best Management Accounting Conference Paper Selection Committee, 2006
AAA Doctoral Consortium Committee, 2004-2005
AAA Accounting, Behavior and Organizations Section Annual Research Conference Committee, member 2004, chair 2005
AAA Management Accounting Section Research Program, chair 2003

Conference Program Participation:

2009 AAA Management Accounting Research Conference, research paper discussant
2009 AAA Management Accounting Research Doctoral Colloquium, faculty representative
2008 AAA Management Accounting Research Conference, research paper discussant
2008 Global Management Accounting Research Symposium, paper presentation
2008 AAA Annual Research Conference, research paper discussant
2007 AAA Management Accounting Research Conference, research paper discussant
2006 AAA Management Accounting Research Conference, research paper discussant
2005 Contemporary Accounting Research Conference, paper presentation
2005 AAA Annual Research Conference, paper presentation and discussant
2005 AAA Management Accounting Research Conference, paper presentation, research papers discussant
2005 AAA Accounting, Behavior and Organizations Research Conference, paper presentation
2004 AAA Annual Research Conference, paper presentations, research papers discussant
2004 AAA Management Accounting Section Research Conference, paper presentation
2003 AAA Annual Research Conference, research papers discussant
2003 AAA Accounting, Behavior, and Organizations Research Conference, moderator
2002 AAA Annual Research Conference, moderator
2001 AAA Annual Research Conference, research papers discussant

2001 AAA Management Accounting Research Conference, research papers discussant
2000 AAA Annual Research Conference, paper presentation
2000 Southeast Summer Accounting Research Colloquium, paper presentation
2000 AAA Management Accounting Section Research Conference, paper presentation

Georgia State University Service

School of Accountancy PhD Program, Coordinator, 2006-present, committee member
2004-2006
School of Accountancy Faculty Search Committee member 2009, 2008, 2006-2007
Robinson College of Business Doctoral Program Committee, 2006 - present
School of Accountancy Director Search Committee, 2009, 2006, 2002
Cost and Managerial Accounting course coordinator 2002 - present
School of Accountancy Scholarships and Awards Committee, 2001- present, chair 2004-
2005
School of Accountancy Faculty Liaison to Pullen Library, 2001-2005
Georgia State University Federal Credit Union Board, 2004-2006; Treasurer 2005-2006
Georgia State University Student Bowling Club, Faculty Advisor, 2007-present

PROFESSIONAL EMPLOYMENT

Westinghouse Financial Services, Inc.
1991-1994 Federal tax planning and compliance
Westinghouse Electric Corporation
1985-1991 State and local tax planning and compliance
Pennsylvania Department of Revenue
1981-1985 Tax auditor

CERTIFICATION

Certified Public Accountant, Pennsylvania, 1987 - present (active license)