

R. LYNN HANNAN

School of Accountancy
J. Mack Robinson College of Business
Georgia State University
P.O. Box 4050
Atlanta, GA 30302-4050

ACADEMIC EMPLOYMENT

Robinson College of Business, Georgia State University
2006-present Associate Professor
2000-2006 Assistant Professor

EDUCATION

Doctor of Philosophy in Business Administration, 2000
University of Pittsburgh; Major: Accounting; Minor: Experimental Economics

Bachelor of Arts, 1991
University of Pittsburgh; Major: English Literature

Bachelor of Science in Business Administration, 1981
Duquesne University; Major: Accounting
Magna cum laude

RESEARCH INTERESTS

Application of economic and behavioral theories to management control issues, such as how information systems and incentive schemes affect employees' decisions, effort, and performance

Ethics in managerial reporting

PUBLICATIONS

Hannan, R. L., F. W. Rankin, and K. L. Towry. 2010 "Flattening the Organization: The Effect of Organizational Reporting Structure on Budgeting Effectiveness." Review of Accounting Studies, 15(3):503-536.

- Hannan, R. L., R. Krishnan, and A. Newman. 2008. "The Effects of Disseminating Relative Performance Feedback in Tournament and Individual Performance Compensation Systems" The Accounting Review 83(4):893-913.
- Hannan, R. L., F. W. Rankin and K. L. Towry. 2006 "The Effect of Information Systems on Honesty in Managerial Reporting: A Behavioral Perspective." Contemporary Accounting Research 23(4): 885-918.
- Hannan, R. L. 2005. "The Combined Effect of Wages and Firm Profit on Employee Effort," The Accounting Review. 80(1):167-189.
- Hannan, R. L., V. B. Hoffman, and D. V. Moser. 2005. "Bonus versus Penalty: Does Contract Frame Affect Employee Effort?" Experimental Business Research vol. 2, A. Rapoport and R. Zwick (eds.), Springer.
- Hannan, R. L., J. H. Kagel and D. V. Moser. 2002. "Partial Gift Exchange in Experimental Labor Markets: Impact of Subject Population Differences, Productivity Differences and Effort Requests on Behavior" Journal of Labor Economics 20(4): 923-951.
- Evans, J. H. III, R. L. Hannan, R. Krishnan, and D. V. Moser, 2001. "Honesty in Managerial Reporting," The Accounting Review 76(4): 537-559.

WORKING PAPERS

- Church, B. K., R. L. Hannan, and J. X. Kuang. "Information Acquisition and Honesty in Managerial Reporting."
- Hannan, R. L., K. L. Towry, and Y. Zhang. "Mutual Monitoring in Tournaments: The Moderating Effect of Goal Orientation."
- Church, B. K., R. L. Hannan, and J. X. Kuang. "Gainsharing and Honesty in Budget Reporting."
- Hannan, R. L., G. P. McPhee, A. H. Newman and I. D. Tafkov. "The Effect of Relative Performance Information on Effort Allocation and Performance in a Multi-Task Environment"
- Coats, J. C., R. L. Hannan, F. W. Rankin, and K. L. Towry. "Behavior in Ultimatum Games with Multiple Proposers."

AWARDS, FELLOWSHIPS and GRANTS

- 2010 Institute of Management Accountants research grant
2009 Georgia Research Alliance research grant
2006 American Accounting Association Notable Contribution to Accounting Literature Award

2005 Notable Contribution to Management Accounting Research Award
2005 American Accounting Association Doctoral Consortium Resident Faculty
2003 McLaughlin Prize for Research in Accounting Ethics
2001 Frank Batten Young Scholar
1999 McLaughlin Prize for Research in Accounting Ethics
1999 University of Pittsburgh Provost's Fellowship
1998 American Accounting Association Doctoral Consortium Fellow
1997 Deloitte & Touche Foundation Fellowship
1996, 1995, 1994 American Institute of CPAs Fellowship

INVITED RESEARCH WORKSHOP PRESENTATIONS

University of Arizona, 2007
Arizona State University, 2004
University of Arkansas, 1999
University of Cincinnati, 2003
University of Florida, 1999
Georgia State University, 1999
Georgia Tech, 2007
University of Indiana, 2009
University of Iowa, 1999, 2005
University of Kentucky, 2006
Maastricht University, 2008
Michigan State University, 2006
University of Nevada, Las Vegas, 2009
Northeastern University, 1999
University of Notre Dame, 2005
The Ohio State University, 2004
University of Oklahoma, 1999, 2004
University of Pittsburgh, 2010
University of South Carolina, 2004
University of Southern California, 2005
University of Texas, Austin, 2010
Washington University in St. Louis, 1999
University of Washington, 2006
College of William and Mary, 2001, 2005
University of Wisconsin, 2008

OTHER INVITED PRESENTATIONS AND POSITIONS

Visiting Scholar, University of Hamburg Doctoral Consortium, 2010

"Developing a High-Impact Research Agenda" Robinson College of Business Faculty
Development Workshop, 2010

"Frontiers in Experimental Accounting Research" AAA Management Accounting Section
Doctoral Colloquium, 2009

“Accounting PhD - Challenges and Opportunities” Georgia Society of CPAs, 2008

“Doctoral Programs in Accounting” Georgia State University Chapter of Beta Alpha Psi, 2008

“Strategies for Successfully Completing Your Doctoral Program” presentation and panel discussion at the AAA Doctoral Consortium, 2005

TEACHING EXPERIENCE

Ph.D. Level

Seminar in Critical Thinking Analysis
Seminar in Management Accounting Research
Readings in Management Accounting

Masters Level

Cost Analysis
Management Control Systems
Taxes and Management Decisions (University of Pittsburgh)

Undergraduate Level

Cost and Managerial Accounting

Ph.D. Student Advisement

Ellen Best, Georgia State University, dissertation committee chair, expected placement: 2012

Brian Vansant, Georgia State University, dissertation committee co-chair, expected placement: 2011

Kelly Huang, Georgia State University, dissertation committee member, expected placement: 2011

Andrew Newman, Georgia State University, dissertation committee chair, placement: University of Pittsburgh, 2009

Marcus Caylor, Georgia State University, dissertation committee member; placement: University of South Carolina, 2006

Xi (Jason) Kuang, University of Pittsburgh, dissertation committee member, placement: Georgia Tech, 2005

TEACHING AWARDS

Beta Alpha Psi Outstanding Accounting Professor, 2003

Accounting Interest Group's Outstanding Teacher Award, 1999 (University of Pittsburgh)

SERVICE ACTIVITIES

Referee Activities:

The Accounting Review, ad hoc reviewer, Editorial Board, 2005 - present

Contemporary Accounting Research, ad hoc reviewer, appointed to Editorial Board 2010

Journal of Management Accounting Research, ad hoc reviewer, appointed to Editorial Board 2010

Behavioral Research in Accounting, ad hoc reviewer, Editorial Board 2008 - present

Review of Accounting Studies, ad hoc reviewer

Accounting, Organizations and Society, ad hoc reviewer

Management Science, ad hoc reviewer

Regularly review for AAA Annual Research Conferences, Management Accounting Research Conferences, Accounting Behavior and Organizations Research Conferences

Professional Committees and Membership:

AAA Management Accounting Section, 2011 Notable Contribution to Management Accounting Literature Committee

AAA Management Accounting Section, 2008 Best Dissertation Award Committee Chair

AAA Accounting, Behavior and Organizations Section, Officers Selection Committee, 2009

AAA Notable Contribution to Accounting Literature Screening Committee, 2007

AAA Management Accounting Section, Officers Selection Committee, 2007

AAA Management Accounting Section Doctoral Consortium Committee, member 2005, co-chair 2006, 2007

McLaughlin Prize for Research in Accounting Ethics Selection Committee, 2004-2010

AAA Management Accounting Section Executive Committee, 2003, 2005-2009

AAA Best Management Accounting Conference Paper Selection Committee, 2006

AAA Doctoral Consortium Committee, 2004-2005

AAA Accounting, Behavior and Organizations Section Annual Research Conference Committee, member 2004, chair 2005

AAA Management Accounting Section Research Program, chair 2003

Institute of Management Accountants, member, 2001-present

Conference Program Participation:

2010 AAA Accounting, Behavior and Organizations Research Conference, paper presentation

2010 AAA Management Accounting Research Conference, paper presentation, research paper discussant

2009 *Review of Accounting Studies Conference*, Tilburg University, paper presentation

2009 AAA Annual Research Conference, Senior Faculty Mentor for Emerging Scholars Research
 2009 AAA Management Accounting Research Conference, research paper discussant
 2009 AAA Management Accounting Research Doctoral Colloquium, faculty representative
 2008 AAA Management Accounting Research Conference, research paper discussant
 2008 Global Management Accounting Research Symposium, paper presentation
 2008 AAA Annual Research Conference, research paper discussant
 2007 AAA Management Accounting Research Conference, research paper discussant
 2006 AAA Management Accounting Research Conference, research paper discussant
 2005 *Contemporary Accounting Research* Conference, paper presentation
 2005 AAA Annual Research Conference, paper presentation and discussant
 2005 AAA Management Accounting Research Conference, paper presentation, research papers discussant
 2005 AAA Accounting, Behavior and Organizations Research Conference, paper presentation
 2004 AAA Annual Research Conference, paper presentations, research papers discussant
 2004 AAA Management Accounting Section Research Conference, paper presentation
 2003 AAA Annual Research Conference, research papers discussant
 2003 AAA Accounting, Behavior, and Organizations Research Conference, moderator
 2002 AAA Annual Research Conference, moderator
 2001 AAA Annual Research Conference, research papers discussant
 2001 AAA Management Accounting Research Conference, research papers discussant
 2000 AAA Annual Research Conference, paper presentation
 2000 Southeast Summer Accounting Research Colloquium, paper presentation
 2000 AAA Management Accounting Section Research Conference, paper presentation

Georgia State University Service

School of Accountancy Ph.D. Program, Coordinator, 2006-present, committee member 2004-2006
 Center for the Economic Analysis of Risk, Advisory committee member 2009-present
 School of Accountancy Faculty Search Committee member 2009-2010, 2008, 2006-2007
 Robinson College of Business Ph.D. Program Committee, 2006 - present
 School of Accountancy Director Search Committee, 2009, 2006, 2002
 School of Accountancy Promotions and Tenure Committee member, 2007, 2008
 School of Accountancy 5-year Cumulative Review Committee member 2010
 Cost and Managerial Accounting course coordinator 2002 - 2009
 School of Accountancy Scholarships and Awards Committee, 2001 - present, chair 2004-2005
 School of Accountancy Faculty Liaison to Pullen Library, 2001-2005
 Georgia State University Federal Credit Union Board, 2004-2006; Treasurer 2005-2006
 Georgia State University Student Bowling Club, Faculty Advisor, 2007-present

PROFESSIONAL EMPLOYMENT

Westinghouse Financial Services, Inc.

1991-1994 Federal tax planning and compliance

Westinghouse Electric Corporation

1985-1991 State and local tax planning and compliance

Pennsylvania Department of Revenue

1981-1985 Tax auditor

CERTIFICATION

Certified Public Accountant, Pennsylvania, 1987 - present (active license)