



## Views From the Green

On May 8, the second annual Views From the Green golf tournament was hosted at the Marietta City Club. Its attendance grew by 63 percent since last year, with 80 golfers teeing off. Several student golfers were in attendance as well as many of our annual sponsors, and the weather was once again beautiful!

Congratulations to our winners:

**1<sup>ST</sup> PLACE TEAM:** Will Clark, Blair Bond, Tom Price & Chris Hardy

**2<sup>ND</sup> PLACE TEAM:** Marvin Banks, James Hamrick, Ed Daley & Dan Ciprari

**3<sup>RD</sup> PLACE TEAM:** Billy McElroy, Sam Thompson, Quang Dam & Bill Smelcher

**CLOSEST TO THE PIN:** Van Wehr

**SUGARLOAF 4-SOME DRAWING:** Brian Kelly

Once again we would like to thank the following corporate sponsors and contributors whose generous support allows the Georgia State University Real Estate Alumni Group to make all of our events a success year after year.

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## Letter From the President

It is with great honor that I serve as president of the Real Estate Alumni Group for the 2007-2008 year. The board of directors already is busy planning a terrific year of activities and networking opportunities. The second annual Views From the Green golf tournament was a tremendous success, as our attendance grew by 63 percent! Additionally, plans for the 2008 Views From the Top are under way; we anticipate an exciting topic and a terrific group of speakers, which we hope to share with you in the near future.

The Real Estate Alumni Group's mission is to expand the breadth and visibility of the Real Estate Department. We will continue connecting with Atlanta's real estate community, hosting educational, entertaining events with the industry's most engaging personalities, and networking events at the area's most intriguing projects.

This year, I'd like to focus on outreach: to alumni; current faculty and students; and sponsors and friends. GSU alumni represent a roll call of primary decision makers and influential real estate professionals. The faculty is unrivaled, serving as a primary resource for nearly every higher learning institution in the Atlanta metropolitan area, and the real estate program provides an unmatched education. Personally connecting to each will help achieve our goals and objectives. It is my hope that our sponsors continue supporting our efforts; it is my charter to build upon those relationships so we all realize mutual value and benefits.

The board of directors is the largest ever, consisting of 15 of the most dedicated, hard working individuals with whom I've had the good fortune to work. With their help, I look forward to an exciting year and a sensational experience.



**The 2007 – 2008  
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## Letter from the Chairman

I hope you had a wonderful spring and that your summer will be even better. The department is developing a tradition of outreach to alumni and friends, and we hope that our calendar of events will excite you to join us. I am eager to hear your ideas for other meaningful activities. Here's a recap of what we did in spring:

At the REIAC Distinguished Lecture hosted in the Rialto Center for the Performing Arts on April 12, students and guests including several alumni heard from Michael Pelt about the joys and challenges of a real estate career. Jim Borders was in attendance to celebrate the unveiling of his portrait for the REIAC/GSU Real Estate Hall of Distinction, and he shared with us some of his early experiences in real estate.

The following week, at the REIAC Challenge, student teams from GSU presented their visions for mixed-use, 24-7 developments, including a stadium that would support a football program at Georgia State. A cash prize provided by REIAC was awarded to the members of the winning team. The distinguished panel of judges included alumni David Caldwell with Glenfield Capital and Thomas Wise with TriMont Real Estate Advisors. Also serving as judges were Keith Douglas with the Whiting-Turner Contracting Company and Beau King with Kim King Associates. It was pretty thrilling to find out that the REIAC Challenge was covered in the Atlanta Business Chronicle.

We hosted our second annual golf tournament, Views From the Green, on May 8. Eighty golfers participated, including many alumni and students, as well as friends from industry. Everyone considered it a great success. Let me know your suggestions for next year's venue.

Once again we will combine the fall REIAC Distinguished Lecture with our fall Career Networking Reception. Last year we had 200 students and 50 industry professionals attend the lecture given by Atlanta Business Chronicle publisher Ed Baker, and then join representatives of 15 employers in a stimulating networking reception. This year we will follow a similar format; I expect it to be as well received and valuable as last year. The combined lecture/networking event is scheduled for 4 p.m. October 3 in the Student Center Auditorium on the downtown campus. There is no charge. I hope you will come.

The department has developed an Honorary Board composed of members recruited from senior leadership across functional areas of the real estate industry. We are very grateful for the crucial support in energy, wisdom and wealth that the members of the Honorary Board have given to the department. For a listing of the members of the Honorary Board, please go to [http://robinson.gsu.edu/realestate/honorary\\_board/index.html](http://robinson.gsu.edu/realestate/honorary_board/index.html).

Thanks again for your support and friendship. Let me know if there is anything that I can do for you. I hope to hear from you soon. Julian

## Share Your News

If you have any news or announcements to share with other alums, please email Sara Smith at [shsmith@crecident-resources.com](mailto:shsmith@crecident-resources.com). We look forward to hearing from you soon!



## CALENDAR OF EVENTS

### FALL NETWORKING EVENT

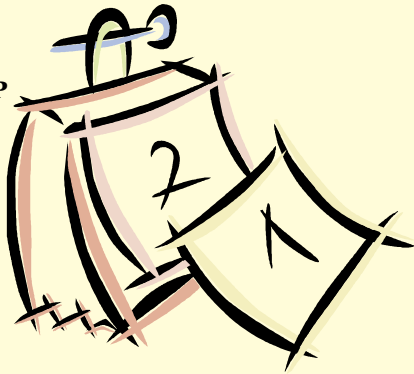
October 3, 2007  
 4 p.m.  
 Student Center Auditorium  
 44 Courtland St. (Courtland at Gilmer)  
 Atlanta, GA 30303

### HOLIDAY PARTY

December 2007  
 Location TBD

### VIEWS FROM THE TOP

January 8, 2008  
 Cobb Galleria Centre



## BECOME A FRIEND OF THE DEPARTMENT

If you would like to support the Real Estate Department in the J. Mack Robinson College of Business at Georgia State University, please make a contribution by credit card by going to [www.gsu.edu/giving](http://www.gsu.edu/giving) (gift designation: choose Other and write in Real Estate) or send your contribution by mail to:

**Robinson College of Business  
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Your gifts help the department maintain its reputation as one of the world's best real estate programs. Gifts of \$1,000 or more will be recognized on a plaque in the department. We sincerely appreciate your support, regardless of amount.

*Views From the Green Views*

