

REAL NEWS

A PUBLICATION OF THE GEORGIA STATE UNIVERSITY
REAL ESTATE ALUMNI GROUP

Were You There?

ON JULY 29 the GSU Real Estate Alumni Group hosted its second successful bus tour. This year, the tour covered Midtown's trendy hotel industry. With more than 40 in attendance, the REAG began at the W in Midtown, dropped by the Palomar and ended at the Loews. The evening was filled with appetizers, each hotel's signature cocktail, and for those who were left standing, mini tours. Thanks again to all who attended and especially our hotels and RetailWorks Real Estate for sponsoring the event.

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ON SEPTEMBER 2 the Real Estate Alumni Group tailgated with the GSU Alumni Association at the Georgia Dome and then cheered the Panthers on to victory in our inaugural football game against Shorter University. The energy and excitement in the Dome were palpable, and it was great to be part of Georgia State history!

Both events provided outstanding opportunities for networking and strengthening relationships with GSU, its alumni and supporters, and the broader Atlanta business community. Don't miss out — join us for upcoming events and take advantage of all the Real Estate Alumni Group has to offer!



SEPTEMBER 2010

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Will You Be There?

FIRST-EVER JOINT EVENT!

The school year is in full swing with graduation approaching for many and more graduates becoming alumni. Georgia State University's Real Estate Alumni Group, in conjunction with Emory University's Goizueta Real Estate Alumni, invite you to an evening of networking and camaraderie.

This will be the first of many to meet and greet our associations and get connected with other alumni and current students in the Atlanta real estate community. Join us October 13 and show off your school spirit! See this newsletter and your e-mail for further details.


Georgia State
University

 **EMORY**
UNIVERSITY

WHERE: The Artmore Hotel | 1302 West Peachtree Street | Atlanta, GA 30309

The Georgia State University Real Estate Alumni Group strives to serve and support the alumni, students and faculty of Georgia State University in ways that enhance their relationships with the real estate community and enable the Georgia State University Real Estate Department to become one of the nation's premier real estate programs.

Letter from the Chairman – August 2010



I hope that your summer has been joyful and productive. While the Department of Real Estate continues to be stalked by the reality of shrinking budgets, we also continue to draw strength from our devoted alumni base and a dedicated core of Alumni Board members whose generous investment in Georgia State translates into inevitable success.

Let me share with you some positive signals. Enrollments in real estate courses are rebounding. Our campaign to raise the department's profile and relevance within the professional community is producing clear dividends. Our faculty, though understaffed, has maintained its outstanding productivity and effectiveness in research and teaching as well as in local and international outreach. Department events are enjoying strong support from both student and industry constituencies.

This semester we will once again be hosting the REIAC Distinguished Lecture and Career Networking Reception on Tuesday, Oct. 12, at 4:30 p.m. in the Rialto Center for the Arts. The featured speaker will be Mr. Kurt Collier, former president of RBC Centura Commercial Real Estate and currently with Capital Advisors. After Mr. Collier's presentation, students will have an opportunity to network with alumni and industry guests. The event is catered and free to all. I hope that you can attend. If you are interested in reserving a table (there is no cost), please let me know.

And now some really great news:

For the first time in many years, the department has been authorized to fill a tenure track faculty position which will begin fall 2011. We are targeting someone with construction management expertise to take a leadership role in furthering the research and educational missions of the department and college, someone who will be instrumental in the creation of a new development/construction curriculum that will serve as the foundation for a strategic move into sustainability. We welcome nominations, applications and conversations.

I hope that we all enjoy a prosperous fall and that we will have an opportunity to visit soon. In the meantime, thanks for keeping us in your thoughts and for all that you do to make the real estate program at Georgia State the best.

Julian

**Promote your company
to Atlanta's top real
estate professionals;
become an REAG annual
or event sponsor!**

**Contact Keith Mack
at 404/483-1906
for opportunities.**

Get in on the Action!

Have you ever wondered how to get involved with your Real Estate Alumni Group? Well, now's your chance to get in on the action! The Georgia State University Real Estate Alumni Group is actively seeking volunteers for the following committees:

- University Relations
- Fundraising
- Membership
- Views From the Top
- Awards
- Sponsorship
- Communications

If you are interested in joining a committee, please contact Audrea Rease at 404/936-4212 or audrea.rease@hotmail.com.


Georgia State
University
ALUMNI ASSOCIATION

Join the REAG's mailing list at www.gsu.edu/alumni



Alumni Spotlight – CHRISTOPHER PERRY

What degrees do you hold?

- **MS, Real Estate**, J. Mack Robinson College of Business, Georgia State University – July 2009
- **MBA**, Terry College of Business, University of Georgia – May 2007
- **BS, Information Technology**, Wilberforce University, Wilberforce, Ohio – June 2002
- **Associate of Applied Science, Computer Science**, Sinclair Community College, Dayton, Ohio – December 1999

What are some of your professional and community affiliations?

With the Real Estate Alumni Group, I am director of the Sponsor Appreciation Golf Outing and University Relations. I also volunteer for various charitable organizations, including Special Olympics of Atlanta. The past three years I've volunteered at the East Lake professional golf tournament.

How has your GSU degree impacted your career?

My MSRE from GSU has helped me in a number of ways. In addition to applying finance and real estate concepts learned in the classroom to my everyday work environment, I have developed personal and business relationships with a nationwide network of alumni. My graduate degrees have resulted in immediate career enhancement, as well as an investment in the continued success of my long-term career goals.

What are you currently doing in your career?

I work on the CRE production team at ING Investment Management (a GSU sponsor). Our team has a portfolio of \$8.5B in commercial mortgages. We focus primarily on permanent loans on stabilized assets but over the years have originated construction loans, bridge loans, participating loans, and have financed public and private REITs. The team is responsible for originating \$2B of annual loan production throughout the U.S.

For more information on the Real Estate Finance group at INGIM, please visit www.inginvestment.com/US/ProductsandServices/RealEstateFinance/About/index.htm.

Upcoming Events

Tailgating with the Alumni Association!

Every GSU football home game. Tailgate begins two hours prior to home games in the Orange Lot of Georgia Dome | Free for Alumni Association members | \$10 for non-members

REIAC Distinguished Lecture and Career Networking Reception

Tuesday, Oct. 12 | 4:30 p.m. Rialto Center for the Arts | Free to all

The Takeover – Joint Networking Event with Emory University Real Estate Alums

Wednesday, Oct. 13, 2010 | 6 p.m. at Artmore Hotel | Free for Alumni | Food and drink provided | Event Sponsored by Kuney Properties

Holiday Party & Toys for Tots Drive

December 2010 | Further details to come

Views From the Top

Jan. 11, 2011 | 7:30 a.m. | Phipps Tower
Be in place for Atlanta's premier annual economic preview! Further details to come

Become a Friend of the Department

If you would like to support the Real Estate Department in the J. Mack Robinson College of Business at Georgia State University, please make a contribution by credit card by going to www.gsu.edu/giving (Gift Designation: Choose Other and write in Real Estate) or send your contribution by mail to:

**J. Mack Robinson College of Business
Office of Development
PO Box 3989
Atlanta, GA 30302-3989**

Your gifts help the department maintain its reputation as one of the world's best Real Estate Programs. Gifts of \$1,000 or more will be recognized on a plaque in the department. We sincerely appreciate your support of any amount.

Share Your News

If you have any news or announcements to share with other alums, please e-mail Nick Monette at nmonette@atlantada.com. We look forward to hearing from you soon!

Interested in sponsoring an event?

Contact Nick Monette at nmonette@atlantada.com.

