Food and Beverage Analyst

Knowledge of Power BI or other business intelligence tools including SharePoint, and the ability to update and create financial models are crucial in this role. 80% of work involves working with Business Development and Investment Management making financial projections.

- Analyze operational execution and performance of food and beverage offerings across a portfolio of 40+ upper-upscale boutique, independent, branded, and resort hotel assets representing more than $325M in annual food and beverage revenues across 1M+ square feet of meeting space and 80+ restaurants ranging from quick-serve coffee shops to full-service fine dining experiences

- Develop, update, and report on monthly, quarterly, and annual reporting packages including financial dashboards, portfolio rollups, and performance metrics tools

- Produce ROI analyses to identify opportunities to maximize investor returns including recommendations for revenue generation, hotel outlet and meeting space renovations and repositioning, and increased labor efficiencies

- Develop financial models for investment analysis and make recommendations to CIO and Business Development team on valuation and feasibility of food and beverage operations in potential hotel acquisitions, management takeovers and development opportunities

- Develop and maintain benchmarking tools using Excel and Power BI to analyze revenues, food cost, beverage cost, labor cost, controllable expenses, and other relevant KPIs for improved accuracy and efficiencies in budgeting, forecasting, and underwriting

- Work directly with SVP of Food & Beverage in concept creation for existing hotel restaurants, new developments, and acquisition opportunities

- Support SVP of Food & Beverage throughout annual budget review process, maintain and update budget review tools

- Produce quarterly competitive pricing analyses and provide recommendations on menu pricing

- Conduct market tours, research and feasibility studies to support development and programming recommendations
• Develop and maintain relationships with vendors, brands, asset managers, and owners

• Facilitate the transition of newly acquired hotels and resorts into the portfolio by implementing Davidson food and beverage SOPs and ensure accurate starting inventories

• Collaborate with CEO, COO, and steering team members in planning and execution of Davidson Annual Leadership Event for nearly 300 attendees including all corporate, regional and property-level leaders.

• Lead and assist in writing and preparing proposals, pitches and presentations in Microsoft Word and PowerPoint

• Ability to prioritize and work on several projects at once with short deadlines

• Must be self-driven and willing to go beyond what is asked of you

• Some travel required – occasionally falls on/over weekends for hotel transitions